HAVERFORD

QUALITY INVESTING

Retirement Services *Second Quarter 2019*

Balanced Model

INVESTMENT PHILOSOPHY

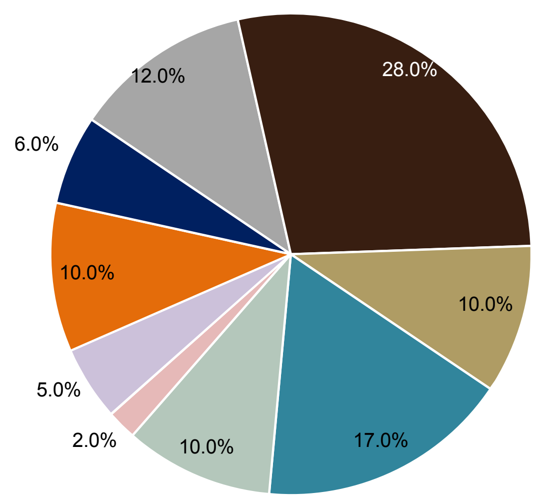
The objective of the Balanced Model is to balance capital appreciation and current income in stock and fixed income funds. The interest rate and market value of the model will change in reaction to interest rates, government policies and worldwide economic conditions. The Balanced Model allocates its assets to a nearly even balance of fixed income and stocks. The asset classes are high-quality fixed income and stock funds. The fixed income portion consists of domestic and international mutual funds. The stock portion is diversified between value and growth, large and small, and domestic and international companies.

TOTAL RETURN

			Annualized	
	Quarter	**1 Year**	**3 Years**	**5 Years**
Balanced	2.63	6.49	7.41	5.37
Morningstar Moderate Target Risk	3.13	7.08	8.30	5.29

CURRENT FUND MIX

	Weight
Fixed Income Funds	**50.0%**
Vanguard GNMA Fund - VFIJX	12.0%
Dodge & Cox Income - DODIX	28.0%
Templeton Global Bond - TGBAX	10.0%
Large Cap Domestic Funds	**27.0%**
Vanguard Equity-Income - VEIRX	17.0%
T. Rowe Price New America Growth - PRWAX	10.0%
Small/Medium Cap Domestic Funds	**7.0%**
Vanguard Mid Cap Index - VIMAX	2.0%
Vanguard Tax-Managed Small Cap Inv - VTMSX	5.0%
International Funds	**16.0%**
Vanguard Developed Markets Index - VTMGX	10.0%
Vanguard Developing Markets Index - VEMAX	6.0%
Average Model Fee (Basis Points)	27



Data as of June 30, 2019. Portfolio allocations are subject to change at any time based on market or other conditions. Performance illustrated for Haverford's Balanced Model is hypothetical, is net of internal fund fees, assumes reinvestment of dividends and capital gains over time and is rebalanced semi-annually. Hypothetical performance results have many inherent limitations, some of which are described below. No representation is being made that any account will or is likely to achieve profits or losses similar to those shown. In fact, there are frequently sharp differences between hypothetical performance results and the actual results subsequently achieved by any particular trading program.

One of the limitations of hypothetical performance results is that they are generally prepared with the benefit of hindsight. In addition, hypothetical trading does not involve financial risk, and no hypothetical trading record can completely account for the impact of financial risk in actual trading. For example, the ability to withstand losses or to adhere to a particular trading program in spite of trading losses are material points which can also adversely affect actual trading results. There are numerous other factors related to the markets in general or to the implementation of any specific trading program, which cannot be fully accounted for in the preparation of hypothetical performance results and all of which can adversely affect actual trading results.

Morningstar Moderate Target Risk is shown for illustrative purposes only. Indices are unmanaged, do not incur fees or expenses and cannot be invested in directly. Past performance is no guarantee of future results. Content should not be considered a solicitation or recommendation with respect to any product or security. Investing outside the United States entails additional risks such as political and economic risks and the risk of currency fluctuation. For each fund listed, investors should consider carefully information contained in the prospectus, including investment objectives, risks, charges and expenses. You can request a prospectus by calling 610-995-8726. Please read the prospectus carefully before investing. Investment value will fluctuate, and shares, when redeemed, may be worth more or less than original cost.